Short Title: Revised Uniform Athlete Agents Act.

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2 A BILL TO BE ENTITLED AN ACT TO ENACT THE REVISED UNIFORM ATHLETE AGENTS ACT.1 3 4 The General Assembly of North Carolina enacts: 5 **SECTION 1.** Article 9 of Chapter 78C of the General Statutes is repealed. 6 **SECTION 2.** Chapter 78C of the General Statutes is amended by adding a new 7 Article to read: 8 "Article 10. 9 "Revised Uniform Athlete Agents Act. 10 "§ 78C-111. Short title. 11 This Article may be cited as the Revised Uniform Athlete Agents Act. "§ 78C-112. Definitions. 12 13 The following definitions apply in this Article: 14 Agency contract. – An agreement that authorizes a person to negotiate or (1) 15 solicit on behalf of an individual a professional-sports-services contract or 16 endorsement contract. 17 (2) Athlete agent. –

¹ Staff Note: This draft is virtually identical to the first edition of House Bill 230, 2017 Regular Session, which the General Statutes Commission recommended, except that it makes the following two changes requested by N.C. State University:

(1) In the definition of "athlete agent", this draft elaborates on the scope of the phrase "indirectly recruits or solicits" by listing a non-exclusive group of people through whom an individual's attempt to influence a student athlete to enter into an agency contract qualifies as indirectly recruiting or soliciting a student athlete.

(2) This draft fills a gap in the regulatory framework by recognizing that under the NCAA bylaws, a student athlete who enters into a verbal agency contract or makes a verbal commitment to enter into an agency contract in the future will lose his or her eligibility to compete as a student athlete.

All changes made since the first edition of House Bill 230 have been highlighted.

THE GENERAL STATUTES COMMISSION HAS NOT REVIEWED OR APPROVED THIS DRAFT.

1	<u>a.</u> <u>An</u>	<u>individua</u>	al, whether or not registered under this Article, who does
2	any	y of the fo	llowing:
3	<u>1.</u>	Direc	ctly or indirectly recruits or solicits a covered athlete to
4		enter	into an agency contract, including recruiting or soliciting
5		throu	igh the covered athlete's parent, guardian, coach, family
6		mem	ber, friend, or any other individual in a position to
7		influ	ence the covered athlete, or, for compensation, procures
8		<u>empl</u>	oyment or offers, promises, attempts, or negotiates to
9		<u>obtai</u>	n employment for a covered athlete as a professional
10		<u>athle</u>	te or member of a professional sports team or
11		<u>organ</u>	nization.
12	<u>2.</u>	For c	compensation or in anticipation of compensation related to
13		a cov	vered athlete's participation in athletics, does any of the
14		follo	wing:
15		<u>I.</u>	Serves the covered athlete in an advisory capacity on a
16			matter related to finances, business pursuits, or career
17			management decisions, unless the individual is an
18			employee of an educational institution acting
19			exclusively as an employee of the educational
20			institution for the benefit of the educational institution.
21		<u>II.</u>	Manages the business affairs of the covered athlete by
22			providing assistance with bills, payments, contracts, or
23			taxes.

1		<u>3.</u>	In anti	icipation of representing a covered athlete for a purpose
2			related	d to the covered athlete's participation in athletics, does
3			any of	the following:
4			<u>I.</u>	Gives consideration to the covered athlete or another
5				person.
6			<u>II.</u>	Serves the covered athlete in an advisory capacity on a
7				matter related to finances, business pursuits, or career
8				management decisions.
9			<u>III.</u>	Manages the business affairs of the covered athlete by
10				providing assistance with bills, payments, contracts, or
11				taxes.
12		<u>4.</u>	Repres	sents to the public that the individual is an athlete agent.
13	<u>b.</u>	The te	rm "ath	lete agent" does not include an individual who does any
14		of the	followi	ng:
15		<u>1.</u>	Acts	solely on behalf of a professional sports team or
16			organi	zation.
17		<u>2.</u>	<u>Is a lic</u>	censed, registered, or certified professional and offers or
18			provid	les services to a covered athlete customarily provided by
19			memb	ers of the profession, unless the individual does any of
20			the fol	llowing:
21			<u>I.</u>	Also directly or indirectly recruits or solicits the
22				covered athlete to enter into an agency contract.
23			<u>II.</u>	Also, for compensation, procures employment or
24				offers, promises, attempts, or negotiates to obtain
25				employment for the covered athlete as a professional

1		athlete or member of a professional sports team or
2		organization.
3		III. Receives consideration for providing the services
4		calculated using a different method than for an
5		individual who is not a covered athlete.
6	<u>(3)</u>	Athletic director The individual responsible for administering the overall
7		athletic program of an educational institution or, if an educational institution
8		has separately administered athletic programs for male students and female
9		students, the athletic program for males or the athletic program for females,
10		as appropriate.
11	<u>(4)</u>	Reserved.
12	<u>(5)</u>	Reserved.
13	<u>(5a)</u>	Covered athlete. – A student athlete or a former student athlete.
14	<u>(6)</u>	Educational institution. – Includes a public or private elementary school,
15		secondary school, technical or vocational school, community college, college,
16		and university.
17	<u>(7)</u>	Endorsement contract. – An agreement under which an individual is employed
18		or receives consideration to use on behalf of the other party any value that the
19		individual may have because of publicity, reputation, following, or fame
20		obtained because of athletic ability or performance.
21	<u>(8)</u>	Enrolled. – Registered for courses and attending athletic practice or class.
22		"Enrolls" has a corresponding meaning.
23	<u>(8a)</u>	Former student athlete. – Any of the following:
24		a. An individual who is ineligible to engage in an interscholastic or
25		intercollegiate sport only because the individual engaged in one or

1		more o	f the following activities and who would otherwise qualify as a
2		student	t athlete:
3		<u>1.</u>	The individual entered into an agency contract or made a
4			commitment to enter into an agency contract in the future.
5		<u>2.</u>	The individual entered into a professional-sports-services
6			contract or an endorsement contract.
7		<u>3.</u>	The individual accepted anything of value from an athlete
8			agent.
9	<u>1</u>	b. An ind	lividual who exhausted the individual's eligibility to engage in
10		an inte	erscholastic or intercollegiate sport within the preceding six
11		months	s, whether or not the individual is still enrolled in an educational
12		<u>institut</u>	ion.
13	<u>(9)</u>]	Intercollegiate	sport A sport played at the collegiate level for which
14	<u>6</u>	eligibility requ	nirements for participation by a student athlete are established
15	<u>1</u>	oy a national a	association that promotes or regulates collegiate athletics.
16	<u>(10)</u>]	Interscholastic	sport A sport played between educational institutions that
17	<u> </u>	are not commu	unity colleges, colleges, or universities.
18	<u>(11)</u> <u>]</u>	Licensed, regi	istered, or certified professional An individual licensed,
19	1	registered, or	certified as an attorney, dealer in securities, financial planner,
20	<u>i</u>	insurance ager	nt, real estate broker or sales agent, tax consultant, accountant,
21	<u>(</u>	or member of	a profession, other than that of athlete agent, who is licensed,
22	<u>1</u>	registered, or c	ertified by the State or a nationally recognized organization that
23	<u>]</u>	licenses, regis	ters, or certifies members of the profession on the basis of
24	<u>6</u>	experience, ed	ucation, or testing.

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1	<u>(12)</u>	Person. – An individual, estate, business or nonprofit entity, public
2		corporation, government or governmental subdivision, agency,
3		instrumentality, business trust, partnership, limited liability company,
4		association, joint venture, or any other legal or commercial entity.
5	<u>(13)</u>	Professional-sports-services contract An agreement under which an
6		individual is employed as a professional athlete or agrees to render services as
7		a player on a professional sports team or with a professional sports
8		organization.
9	<u>(14)</u>	Record. – Information that is inscribed on a tangible medium or that is stored
10		in an electronic or other medium and is retrievable in perceivable form.
11	<u>(15)</u>	Recruit or solicit Attempt to influence the choice of an athlete agent by a
12		covered athlete or, if the covered athlete is a minor, a parent or guardian of the
13		covered athlete. The term does not include giving advice on the selection of a
14		particular athlete agent in a family or coaching situation unless the individual
15		giving the advice does so because of the receipt or anticipated receipt of an
16		economic benefit, directly or indirectly, from the athlete agent.
17	<u>(16)</u>	Registration. – Registration as an athlete agent under this Article.
18	<u>(17)</u>	Sign With present intent to authenticate or adopt a record, to do any of the
19		following:
20		a. Execute or adopt a tangible symbol.
21		b. Attach to or logically associate with the record an electronic symbol,
22		sound, or process.
23	<u>(18)</u>	State. – A state of the United States, the District of Columbia, Puerto Rico,
24		the United States Virgin Islands, or any territory or insular possession subject
25		to the jurisdiction of the United States.

1		<u>(19)</u>	Student athlete. – An individual who is eligible to attend an educational
2			institution and engages in, is eligible to engage in, or may be eligible in the
3			future to engage in, any interscholastic or intercollegiate sport. The term does
4			not include an individual permanently ineligible to participate in a particular
5			interscholastic or intercollegiate sport for that sport.
6	" <u>§ 78C-11</u>	3. Sec	retary of State; authority; procedure.
7	<u>(a)</u>	Chapt	er 150B of the General Statutes applies to this Article. The Secretary of State
8	may adopt	rules u	under Chapter 150B of the General Statutes to implement this Article.
9	<u>(b)</u>	By ac	eting as an athlete agent in this State, a nonresident individual appoints the
10	Secretary	of State	e as the individual's agent for service of process in any civil action in this State
11	related to	the indi	ividual acting as an athlete agent in this State.
12	<u>(c)</u>	The S	Secretary of State may issue a subpoena for material that is relevant to the
13	administra	tion of	this Article.
14	" <u>§ 78C-11</u>	4. Ath	alete agent; registration required; void contract.
15	<u>(a)</u>	Excep	et as otherwise provided in subsection (b) of this section, an individual shall not
16	act as an a	thlete a	agent in this State without holding a certificate of registration under this Article.
17	<u>(b)</u>	Before	e being issued a certificate of registration under this Article, an individual may
18	act as an	athlete	agent in this State for all purposes except entering into an agency contract,
19	whether vo	erbal o	r in a signed record, or accepting a verbal commitment from a covered athlete
20	to enter in	to an a	gency contract in the future, if all of the following occur:
21		<u>(1)</u>	A covered athlete or another person acting on behalf of the covered athlete
22			initiates communication with the individual.
23		<u>(2)</u>	Not later than seven days after an initial act that requires the individual to
24			register as an athlete agent, the individual submits an application for
25			registration as an athlete agent in this State.

1	<u>(c)</u> <u>Ar</u>	agency co	ntract resulting from conduct in violation of this section is void, and the
2	athlete agent	shall returi	any consideration received under the agency contract. The covered
3	athlete and th	e covered a	athlete's parent or guardian are not required to return any consideration
4	received by an	ny of them	from the athlete agent to influence the covered athlete to enter into the
5	agency contra	ct.	
6	" <u>§ 78C-115.</u>	Registratio	on as athlete agent; application; requirements.
7	<u>(a)</u> <u>Ar</u>	applicant	for registration as an athlete agent must submit an application for
8	registration to	the Secreta	ary of State in a form prescribed by the Secretary of State. The applicant
9	must be an ir	ndividual, a	and the application must be signed by the applicant under penalty of
10	perjury. The a	pplication	must contain at least the following:
11	<u>(1)</u>	The na	ame, Social Security number, and date and place of birth of the applicant
12		and th	e following contact information for the applicant:
13		<u>a.</u>	The address of the applicant's principal place of business.
14		<u>a1.</u>	Home address.
15		<u>b.</u>	Work and mobile telephone numbers.
16		<u>c.</u>	Any means of communicating electronically, including a facsimile
17			number, electronic mail address, and personal and business or
18			employer Web sites.
19	<u>(2)</u>	The na	ame of the applicant's business or employer, if applicable, including, for
20		each	business or employer, its mailing address, telephone number,
21		organi	zation form, and the nature of the business.
22	<u>(3)</u>	Each s	social-media account with which the applicant or the applicant's business
23		or em	ployer is affiliated.
24	<u>(4)</u>	Each l	business or occupation in which the applicant engaged within five years
25		before	the date of the application, including self-employment and employment

1		by ot	hers, and any professional or occupational license, registration, or
2		<u>certifi</u>	cation held by the applicant during that time.
3	<u>(5)</u>	A des	cription of the applicant's:
4		<u>a.</u>	Formal training as an athlete agent.
5		<u>b.</u>	Practical experience as an athlete agent, in detail.
6		<u>c.</u>	Educational background relating to the applicant's activities as an
7			athlete agent.
8	<u>(6)</u>	The n	ame of each athlete for whom the applicant acted as an athlete agent
9		within	n five years before the date of the application or, if the individual is a
10		minor	, the name of the parent or guardian of the minor, together with the
11		athlete	e's sport and last-known team.
12	<u>(6a)</u>	The r	name of each athlete who terminated an agency contract or other
13		profes	sional agreement with the applicant or the applicant's then-employing
14		organi	ization within five years before the date of the application.
15	<u>(6b)</u>	The n	ame of each athlete whose agency contract or professional agreement
16		with	the applicant or the applicant's then-employing organization was
17		termir	nated by the applicant or the applicant's then-employing organization
18		within	a five years before the date of the application.
19	<u>(7)</u>	The na	ame and address of each person to which any of the following apply:
20		<u>a.</u>	Is a partner, member, officer, manager, associate, or profit sharer or
21			directly or indirectly holds an equity interest of five percent (5%) or
22			greater of the athlete agent's business if it is not a corporation.
23		<u>b.</u>	Is an officer or director of a corporation employing the athlete agent
24			or a shareholder having an interest of five percent (5%) or greater in
25			the corporation.

1	<u>(8)</u>	A description of the status of any application by the applicant, or any person
2		named under subdivision (7) of this subsection, for a state or federal business,
3		professional, or occupational license, other than as an athlete agent, from a
4		state or federal agency, including any denial, refusal to renew, suspension,
5		withdrawal, or termination of the license and any reprimand or censure related
6		to the license.
7	<u>(9)</u>	Whether the applicant, or any person named under subdivision (7) of this
8		subsection, has pleaded guilty or no contest to, has been convicted of, or has
9		charges pending for, a crime that would involve moral turpitude or be a felony
10		if committed in this State and, if so, identification of all the following:
11		<u>a.</u> <u>The crime.</u>
12		b. The law enforcement agency involved.
13		c. If applicable, the date of the conviction and the fine or penalty
14		imposed.
15	<u>(10)</u>	Whether, within 15 years before the date of application, the applicant, or any
16		person named under subdivision (7) of this subsection, has been a defendant
17		or respondent in a civil proceeding, including a proceeding seeking an
18		adjudication of incompetence and, if so, the date and a full explanation of each
19		proceeding.
20	<u>(11)</u>	Whether the applicant, or any person named under subdivision (7) of this
21		subsection, has an unsatisfied judgment or a judgment of continuing effect,
22		including alimony or a domestic order in the nature of child support, which is
23		not current at the date of the application.
24	<u>(12)</u>	Whether, within 10 years before the date of application, the applicant, or any
25		person named under subdivision (7) of this subsection, has filed a petition in

1		bankruptcy or was an owner of a business that has filed a petition in
2		bankruptcy.
3	<u>(13)</u>	Whether there has been any administrative or judicial determination that the
4		applicant, or any person named under subdivision (7) of this subsection, made
5		a false, misleading, deceptive, or fraudulent representation.
6	<u>(14)</u>	Each instance in which conduct of the applicant, or any person named under
7		subdivision (7) of this subsection, resulted in the imposition of a sanction,
8		suspension, or declaration of ineligibility to participate in an interscholastic,
9		intercollegiate, or professional athletic event on a covered athlete or a sanction
10		on an educational institution.
11	<u>(15)</u>	Each sanction, suspension, or disciplinary action taken against the applicant,
12		or any person named under subdivision (7) of this subsection, arising out of
13		occupational or professional conduct.
14	<u>(16)</u>	Whether there has been a denial of an application for, suspension or revocation
15		of, refusal to renew, or abandonment of, the registration or licensure of the
16		applicant, or any person named under subdivision (7) of this subsection, as an
17		athlete agent in any state.
18	<u>(17)</u>	Each state in which the applicant currently is registered or licensed as an
19		athlete agent or has applied to be registered or licensed as an athlete agent.
20	<u>(18)</u>	If the applicant is certified or registered by a professional league or players
21		association, all of the following:
22		<u>a.</u> The name of the league or association.
23		b. The date of certification or registration, and the date of expiration of
24		the certification or registration, if any.

1		c. If applicable, the date of any denial of an application for, suspension
2		or revocation of, refusal to renew, withdrawal of, or termination of, the
3		certification or registration or any reprimand or censure related to the
4		certification or registration.
5	<u>(19)</u>	Any additional information required by the Secretary of State.
6	(b) through (d	d) Reserved.
7	" <u>§ 78C-116. Ce</u>	rtificate of registration; issuance or denial; renewal.
8	(a) Excep	ot as otherwise provided in subsection (b) of this section, the Secretary of State
9	shall issue a ce	rtificate of registration to an applicant for registration who complies with
10	G.S. 78C-115(a)	<u>-</u>
11	(b) The S	Secretary of State may refuse to issue a certificate of registration to an applicant
12	for registration u	nder G.S. 78C-115(a) if the Secretary of State determines that the applicant has
13	engaged in cond	uct that significantly adversely reflects on the applicant's fitness to act as an
14	athlete agent. In	making the determination, the Secretary of State may consider whether the
15	applicant has don	ne any of the following:
16	<u>(1)</u>	Pleaded guilty or no contest to, has been convicted of, or has charges pending
17		for, a crime that would involve moral turpitude or be a felony if committed in
18		this State.
19	<u>(2)</u>	Made a materially false, misleading, deceptive, or fraudulent representation in
20		the application or as an athlete agent.
21	<u>(3)</u>	Engaged in conduct that would disqualify the applicant from serving in a
22		fiduciary capacity.
23	<u>(4)</u>	Engaged in conduct prohibited by G.S. 78C-124.
24	<u>(5)</u>	Had a registration or licensure as an athlete agent suspended, revoked, or
25		denied in any state.

1		<u>(6)</u>	Been refused renewal of registration or licensure as an athlete agent in any
2			state.
3		<u>(7)</u>	Engaged in conduct resulting in imposition of a sanction, suspension, or
4			declaration of ineligibility to participate in an interscholastic, intercollegiate,
5			or professional athletic event on a covered athlete or a sanction on an
6			educational institution.
7		<u>(8)</u>	Engaged in conduct that adversely reflects on the applicant's credibility,
8			honesty, or integrity.
9	<u>(c)</u>	<u>In ma</u>	king a determination under subsection (b) of this section, the Secretary of State
10	shall cons	sider all	of the following:
11		<u>(1)</u>	How recently the conduct occurred.
12		<u>(2)</u>	The nature of the conduct and the context in which it occurred.
13		<u>(3)</u>	Other relevant conduct of the applicant.
14	<u>(d)</u>	An at	hlete agent registered under subsection (a) of this section may apply to renew
15	the registr	ration b	y submitting an application for renewal in a form prescribed by the Secretary of
16	State. The	e applic	ant shall sign the application for renewal under penalty of perjury and include
17	current in	<u>formati</u>	on on all matters required in an original application for registration.
18	<u>(e)</u>	Reser	ved.
19	<u>(f)</u>	A cer	tificate of registration or renewal of registration under this Article is valid for
20	one year.		
21	" <u>§ 78C-1.</u>	17. Sus	spension, revocation, or refusal to renew registration.
22	<u>(a)</u>	The S	ecretary of State may limit, suspend, revoke, or refuse to renew a registration
23	of an indi	vidual 1	registered under G.S. 78C-116(a) for conduct that would have justified refusal
24	to issue a	certifi	cate of registration under G.S. 78C-116(b) or for any other violation of this

1 Article or the rules adopted under it. In making a determination under this section, the Secretary 2 of State shall consider the factors in G.S. 78C-116(c). 3 (b) Reserved. 4 "§ 78C-118. Temporary registration. 5 The Secretary of State may issue a temporary certificate of registration as an athlete agent 6 while an application for registration or renewal of registration is pending. 7 "§ 78C-119. Registration and renewal fees. 8 An application for registration or renewal of registration as an athlete agent must be 9 accompanied by a fee in the following amount: 10 Initial application for registration \$200.00 (1) 11 (2) Application for renewal of registration \$200.00. 12 "§ 78C-120. Required form of agency contract. 13 (a) An agency contract must be in a record signed by the parties. 14 An agency contract must contain all of the following: (b) 15 A statement that the athlete agent is registered as an athlete agent in this State <u>(1)</u> 16 and a list of any other states in which the athlete agent is registered or licensed 17 as an athlete agent. 18 The amount and method of calculating the consideration to be paid by the (2) 19 covered athlete for services to be provided by the athlete agent under the 20 agency contract and any other consideration the athlete agent has received or 21 will receive from any other source for entering into the agency contract or 22 providing the services. 23 (3) The name of any person not listed in the athlete agent's application for 24 registration or renewal of registration that will be compensated because the 25 covered athlete signed the agency contract.

1 A description of any expenses the covered athlete agrees to reimburse. (4) 2 (5) A description of the services to be provided to the covered athlete. 3 The duration of the agency contract. (6) 4 The date of execution. (7) 5 (c) Subject to subsection (g) of this section, an agency contract must contain a 6 conspicuous notice in boldface type and in substantially the following form: 7 "Warning 8 If you sign this contract: 9 You may lose your eligibility to compete as a student athlete in your sport; **(1)** 10 If you have an athletic director or had an athletic director within the <u>(2)</u> 11 preceding six months, within 72 hours after signing this contract or before 12 the next scheduled athletic event in which you participate, whichever occurs 13 first, both you and your athlete agent must notify your athletic director that 14 you have entered into this contract and provide the name and contact 15 information of the athlete agent; 16 **(3)** You may cancel this contract within 14 days after signing it. Cancellation of 17 this contract may not reinstate your eligibility as a student athlete in your sport." 18 19 (d) An agency contract must be accompanied by a separate record signed by the covered 20 athlete or, if the covered athlete is a minor, the parent or guardian of the covered athlete acknowledging that signing the agency contract may result in the loss of the covered athlete's 21 22 eligibility to participate in the covered athlete's sport as a student athlete. A covered athlete or, if the covered athlete is a minor, the parent or guardian of the 23 (e) 24 covered athlete may void an agency contract that does not conform to this section. If the agency

- 1 contract is voided, any consideration received from the athlete agent to induce entering into the
- 2 agency contract is not required to be returned.
- 3 (f) At the time an agency contract is executed, the athlete agent must give the covered
- 4 athlete or, if the covered athlete is a minor, the parent or guardian of the covered athlete a copy
- 5 in a record of the agency contract and the separate acknowledgement required by subsection (d)
- 6 of this section.
- 7 (g) If a covered athlete is a minor, an agency contract must be signed by the parent or
- 8 guardian of the minor and the notice required by subsection (c) of this section must be revised
- 9 accordingly.

10 "§ 78C-121. Notice to educational institution.

- 11 (a) In this section, "communicating or attempting to communicate" means contacting or
- 12 attempting to contact by an in-person meeting, a record, or any other method that conveys or
- 13 attempts to convey a message.
- 14 (b) Not later than 72 hours after entering into an agency contract, whether verbal or in a
- 15 signed record, or accepting a verbal commitment from a covered athlete to enter into an agency
- 16 contract in the future, or before the next scheduled athletic event in which the covered athlete
- may participate, whichever occurs first, the athlete agent shall give notice in a record of the
- 18 existence of the agency contract or the verbal commitment to the athletic director of the
- educational institution at which the covered athlete is enrolled, was most recently enrolled, or at
- which the athlete agent has reasonable grounds to believe the covered athlete intends to enroll.
- 21 (c) Not later than 72 hours after entering into an agency contract, whether verbal or in a
- signed record, or making a verbal commitment to enter into an agency contract in the future, or
- 23 before the next scheduled athletic event in which the covered athlete may participate, whichever
- occurs first, the covered athlete shall inform the athletic director of the educational institution at
- 25 which the covered athlete is enrolled or was most recently enrolled that the covered athlete has

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2	and contact information of the athlete agent.		
3	<u>(d)</u>	If an	athlete agent enters into an agency contract with a covered athlete, whether
4	verbal or	in a sig	ned record, or accepts from a covered athlete a verbal commitment to enter into
5	an agenc	y contra	act in the future and the covered athlete subsequently enrolls at an educational
6	institutio	n, the at	hlete agent shall notify the athletic director of the educational institution of the
7	existence	of the a	gency contract or the verbal commitment not later than 72 hours after the athlete
8	agent kne	ew or sh	ould have known the covered athlete enrolled.
9	<u>(e)</u>	If an	athlete agent has a relationship with a covered athlete before the covered athlete
10	enrolls in	an edu	acational institution and receives an athletic scholarship from the educational
11	institutio	n, the at	thlete agent shall notify the educational institution of the relationship not later
12	than 10	days af	ter the enrollment if the athlete agent knows or should have known of the
13	enrollme	nt and a	ny of the following has occurred:
14		<u>(1)</u>	The relationship was motivated in whole or part by the intention of the athlete
15			agent to recruit or solicit the covered athlete to enter an agency contract in the
16			future.
17		<u>(2)</u>	The athlete agent directly or indirectly recruited or solicited the covered
18			athlete to enter an agency contract before the enrollment.
19	<u>(f)</u>	An at	hlete agent shall give notice in a record to the athletic director of any educational
20	institutio	n at whi	ch a covered athlete is enrolled or was most recently enrolled before the athlete
21	agent cor	nmunic	ates or attempts to communicate with any of the following:
22		<u>(1)</u>	The covered athlete or, if the covered athlete is a minor, a parent or guardian
23			of the covered athlete to influence the covered athlete or parent or guardian to
24			enter into an agency contract.

entered into the agency contract or has made the verbal commitment and shall provide the name

1	(2) Another individual to have that individual influence the covered athlete or, if
2	the covered athlete is a minor, the parent or guardian of the covered athlete to
3	enter into an agency contract.
4	(g) If a communication or attempt to communicate with an athlete agent is initiated by a
5	covered athlete or another individual on behalf of the covered athlete, the athlete agent shall
6	notify in a record the athletic director of any educational institution at which the covered athlete
7	is enrolled or was most recently enrolled. The notification shall be made not later than 10 days
8	after the communication or attempt.
9	(g1) An athlete agent who knows or should have known of a violation of this Article that
10	could render a covered athlete ineligible to engage in an interscholastic or intercollegiate sport
11	shall, not later than 72 hours after becoming aware of the violation or before the next scheduled
12	athletic event in which the covered athlete may participate, whichever occurs first, give notice in
13	a record of the existence of the violation to the athletic director of the educational institution at
14	which the covered athlete is enrolled, was most recently enrolled, or at which the athlete agent
15	has reasonable grounds to believe the covered athlete intends to enroll.
16	(h) An educational institution that becomes aware of a violation of this Article by an
17	athlete agent shall give notice of the violation to the Secretary of State and any professional
18	league or players association with which the educational institution is aware the athlete agent is
19	licensed or registered.
20	"§ 78C-122. Covered athlete's right to cancel.
21	(a) A covered athlete or, if the covered athlete is a minor, the parent or guardian of the
22	covered athlete may cancel an agency contract by giving notice in a record of cancellation to the
23	athlete agent not later than 14 days after the agency contract is signed.
24	(b) A covered athlete or, if the covered athlete is a minor, the parent or guardian of the
25	covered athlete may not waive the right to cancel an agency contract.

1	<u>(c)</u>	If a c	covered athlete, parent, or guardian cancels an agency contract, the covered	
2	athlete, parent, or guardian is not required to pay any consideration under the agency contract o			
3	return an	return any consideration received from the athlete agent to influence the covered athlete to ente		
4	into the a	igency c	contract.	
5	" <u>§ 78C-1</u>	23. Re	quired records.	
6	<u>(a)</u>	(a) An athlete agent shall create and retain for five years records of all the following:		
7		<u>(1)</u>	The name and address of each individual represented by the athlete agent.	
8		<u>(2)</u>	Each agency contract entered into by the athlete agent.	
9		<u>(3)</u>	The direct costs incurred by the athlete agent in the recruitment or solicitation	
10			of each covered athlete to enter into an agency contract.	
11	<u>(b)</u>	Reco	rds described in subsection (a) of this section are open to inspection by the	
12	Secretary	of Stat	e during normal business hours.	
13	" <u>§ 78C-1</u>	24. Pro	ohibited conduct.	
14	<u>(a)</u>	An a	thlete agent, with the intent to influence a covered athlete or, if the covered	
15	athlete is	a mino	or, a parent or guardian of the covered athlete to enter into an agency contract,	
16	shall not	take any	y of the following actions or encourage any other individual to take or assist any	
17	other ind	ividual	in taking any of the following actions on behalf of the athlete agent:	
18		<u>(1)</u>	Give materially false or misleading information or make a materially false	
19			promise or representation.	
20		<u>(2)</u>	Furnish anything of value to the covered athlete.	
21		<u>(3)</u>	Furnish anything of value to an individual other than the covered athlete or	
22			another registered athlete agent.	
23	<u>(b)</u>	Unles	ss registered under this Article, an athlete agent shall not intentionally (i) initiate	
24	contact, c	lirectly	or indirectly, with a covered athlete or, if the covered athlete is a minor, a parent	
25	or guardian of the covered athlete to recruit or solicit the covered athlete, parent, or guardian to			

1	enter into	an age	ncy contract in the present or in the future, or (ii) encourage any other individual
2	to do so o	on beha	If of the athlete agent.
3	<u>(c)</u>	An at	hlete agent shall not intentionally do any of the following or encourage any other
4	individua	l to do	any of the following on behalf of the athlete agent:
5		<u>(1)</u>	Reserved.
6		<u>(2)</u>	Fail to create or retain or to permit inspection of the records required by
7			G.S. 78C-123.
8		<u>(3)</u>	Fail to register when required by G.S. 78C-114.
9		<u>(4)</u>	Provide materially false or misleading information in an application for
10			registration or renewal of registration.
11		<u>(5)</u>	Predate or postdate an agency contract.
12		<u>(6)</u>	Fail to notify a covered athlete or, if the covered athlete is a minor, a parent or
13			guardian of the covered athlete, before the covered athlete, parent, or guardian
14			enters into an agency contract for a particular sport, whether verbal or in a
15			signed record, that the agency contract may make the covered athlete
16			ineligible to participate as a student athlete in that sport.
17		<u>(7)</u>	Fail to notify a covered athlete before seeking or accepting from a covered
18			athlete a verbal commitment to enter into an agency contract in the future for
19			a particular sport that making the verbal commitment may make the covered
20			athlete ineligible to participate as a student athlete in that sport.
21	<u>(d)</u>	An at	hlete agent shall not enter into a verbal agency contract or seek or accept from
22	a covered	l athlete	a verbal commitment to enter into an agency contract in the future.
23	" <u>§ 78C-1</u>	25. Cr	iminal penalty.

- An athlete agent who violates any provision under G.S. 78C-124(a) or (b) is guilty of a Class
- 2 H felony. An athlete agent who violates any provision under G.S. 78C-124(c) is guilty of a Class
- 3 1 misdemeanor.

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"§ 78C-126. Civil remedy.

- 5 (a) An educational institution or covered athlete may bring an action for damages against
- 6 an athlete agent if the educational institution or covered athlete is adversely affected by an act or
- 7 omission of the athlete agent in violation of this Article. An educational institution or covered
- 8 athlete is adversely affected by an act or omission of the athlete agent only if, because of the act
- 9 or omission, the educational institution or an individual who was a covered athlete at the time of
- 10 the act or omission:
- 11 (1) Is suspended or disqualified from participation in an interscholastic or
- intercollegiate sports event by or under the rules of a state or national
- federation or association that promotes or regulates interscholastic or
- intercollegiate sports; or
- 15 (2) Suffers financial damage.
- 16 (b) A violation of this Article is an unfair or deceptive trade practice for purposes of
- 17 Chapter 75 of the General Statutes.
- 18 (c) A plaintiff that prevails in an action under this section may recover actual damages
- and costs and any other remedies, including attorneys' fees, provided under Chapter 75 of the
- 20 General Statutes. An athlete agent found liable under this section forfeits any right of payment
- 21 for anything of benefit or value provided to the covered athlete and shall refund any consideration
- paid to the athlete agent by or on behalf of the covered athlete.

23 "§ 78C-127. Civil penalty; consideration factors.

- 24 (a) The Secretary of State may assess a civil penalty against an athlete agent not to exceed
- 25 two hundred fifty thousand dollars (\$250,000) or the amount of consideration the athlete agent

1	received, whicher	ver is greater, for a violation of this Article. The Secretary of State shall consider
2	all the following	factors:
3	<u>(1)</u>	The degree and extent of harm to the covered athlete and the covered athlete's
4		educational institution, including reputational harm.
5	<u>(2)</u>	The nature, gravity, and duration of the violation.
6	<u>(3)</u>	Whether the violation was committed willfully.
7	<u>(4)</u>	Whether the violation reflects a continuing pattern of conduct.
8	<u>(5)</u>	Whether the violation involved elements of fraud or deception of the covered
9		athlete, the covered athlete's educational institution, or the Secretary of State.
10	<u>(6)</u>	Whether the athlete agent breached any fiduciary duty.
11	<u>(7)</u>	Whether and the extent to which the athlete agent profited by the violation.
12	<u>(8)</u>	Any failure of the athlete agent to provide timely or complete responses to any
13		of the following:
14		a. The Secretary of State's inquiries about the athlete agent's activities.
15		b. Any request for records by the Secretary of State.
16	<u>(9)</u>	Whether the athlete agent obstructed the inspection of records or any other
17		aspect of an investigation by the Secretary of State.
18	(10)	Whether the athlete agent exercised reasonable diligence to comply with this
19		Article and any rules adopted under this Article.
20	<u>(11)</u>	Whether the athlete agent reported the violation to the Secretary of State and,
21		if so, after what period of time following the violation.
22	(12)	Efforts by the athlete agent to correct the violation.
23	<u>(13)</u>	Any prior violation by the athlete agent of this Article, former Articles 7, 8,
24		or 9 of this Chapter, any rules adopted under this Article, or a similar law of
25		any other state

1		<u>(14)</u>	Whether the athlete agent has pleaded guilty or no contest to or has been
2			convicted of any other crime that bears on the athlete agent's fitness to be an
3			athlete agent but has not caused the Secretary of State to limit, suspend,
4			revoke, or refuse to renew the athlete agent's registration under this Article.
5		<u>(15)</u>	Whether payment of the civil penalty will prevent payment of damages under
6			G.S. 78C-126 or payment of any other relief in the nature of restitution.
7		<u>(16)</u>	Any other factors that would tend to mitigate or aggravate the violation.
8	<u>(b)</u>	The S	secretary of State is not required to adopt rules to implement subsection (a) of
9	this section	on.	
10	<u>(c)</u>	The c	lear proceeds of civil penalties imposed pursuant to this section shall be remitted
11	to the Civil Penalty and Forfeiture Fund in accordance with G.S. 115C-457.2.		
12	" <u>§ 78C-1</u>	28. Res	served.
13	" <u>§ 78C-1</u>	29. Un	iformity of application and construction.
14	In applying and construing this Uniform Act, consideration must be given to the need to		
15	promote uniformity of the law with respect to its subject matter among states that enact it.		
16	"§ 78C-130. Relation to Electronic Signatures in Global and National Commerce Act.		
17	This .	Article 1	modifies, limits, or supersedes the Electronic Signatures in Global and National
18	Commerce Act, 15 U.S.C. § 7001, et seq., but does not modify, limit, or supersede Section 101(c)		
19	of that Act, 15 U.S.C. § 7001(c), or authorize electronic delivery of any of the notices described		
20	in Section 103(b) of that Act, 15 U.S.C. § 7003(b)."		
21		SECT	TION 3. If any provision of this act or its application to any person or
22			
	circumsta	ance is h	eld invalid, the invalidity does not affect other provisions or applications of this
23			e given effect without the invalid provision or application, and to this end the

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1	SECTION 4. The Revisor of Statutes shall cause to be printed, as annotations to the
2	published General Statutes, all relevant portions of the Official Comments to the Revised
3	Uniform Athlete Agents Act (2015) and all explanatory comments of the drafters of this act as
4	the Revisor may deem appropriate.
5	SECTION 5. This act becomes effective December 1, 2019, and applies to acts and
5	omissions occurring on or after that date. Prosecutions for offenses committed before the
7	effective date of this act are not abated or affected by this act, and the statutes that would be

applicable but for this act remain applicable to those prosecutions.